



1st Quarter 2025 Financial Report

City of Lino Lakes
Investments Summary
For the Quarter Ended March 31, 2025

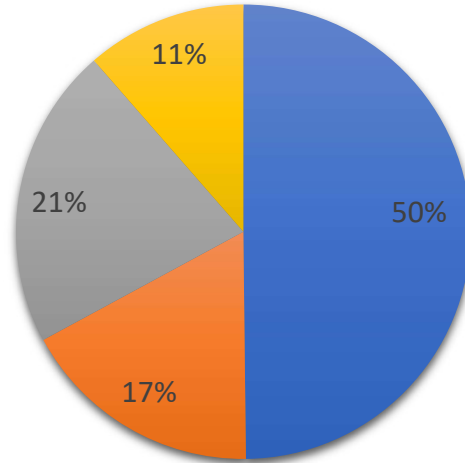
Portfolio Characteristics

Market Value	<u>\$ 52,475,356</u>
Number of Investments	148
Average Maturity (Date)	5/4/2027
Average Maturity (Years)	2.09

YTD Performance

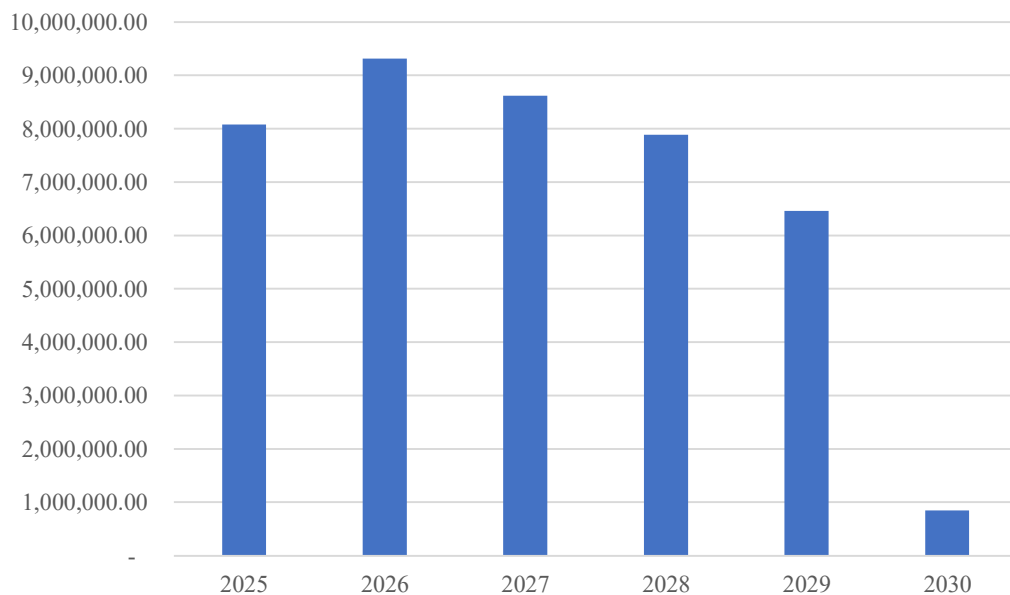
	<u>2025</u>	<u>2024</u>
Interest Earnings	\$375,231	\$351,527
Unrealized Gain (Loss)	\$454,840	\$69,721

Sector Distribution



■ Municipal Bonds	■ Certificates of Deposit
■ Cash/Money Market	■ Government/Agency Securities

Cash Flow Distribution



City of Lino Lakes
Cash Balance by Fund
For the Quarter Ended March 31, 2025

	Fund	Cash Balance
101	General Fund	6,808,433
202	Rookery Activity Center	175,598
203	Economic Development Authority	262,080
204	Cable TV & Communications	286,955
205	Blue Heron Days	14,845
207	State Narcotics Forfeiture	26,949
208	DUI Forfeitures	59,086
209	Forfeitures - Other	1,673
210	Federal Forfeiture - Treasury	1,602
211	K9 Unit	3,279
214	Public Safety Aid	464,093
215	Local Affordable Housing Aid	90,793
301	Closed Bond	459,102
337	2014A G.O. Improvement Bonds	254,508
338	2015A G.O. Bonds	498,624
339	2015 EDA Lease Revenue Bonds	158,872
341	2016A G.O. Utility Revenue Bonds	282,436
344	2018A G.O. Bond	1,074,762
345	2020A G.O. Utility Revenue Bonds	285,157
346	2021A G.O. Street Reconstruction Bonds	35,597
401	Building and Facilities	2,538,760
402	Capital Equipment Replacement	1,473,624
403	Office Equipment Replacement	53,347
405	Dedicated Parks	1,280,061
406	Area & Unit Trunk	10,249,298
418	T.I.F District 1-11	(2,244)
419	T.I.F District 1-12	414,144
420	Municipal State Aid (MSA)	4,337,959
421	Pavement Management	432,530
422	Surface Water Management	2,669,005
423	Street Reconstruction	480,410
425	Park & Trail Improvements	163,462
430	T.I.F. District 1-13	12,547
484	Comp Plan Updates	(59,564)
488	2024 Street Reconstruction	(67,563)
601	Water Operating	5,620,757
602	Sewer Operating	7,719,894
603	Storm Water Operating	463,179
801	Contractor Deposits	3,306,539
810	Foxborough Environmental & Stewardship	129,577
811	Preserve Environmental & Stewardship	15,188
		\$ 52,475,356

City of Lino Lakes
General Fund Budget to Actual (Unaudited)
For the Quarter Ended March 31, 2025

					Percent Received or Expended Based on Budget Thru 03/31/2025
	Annual Budget	Budget Thru 03/31/2025	Actuals Thru 03/31/2025	Variance - Favorable (Unfavorable)	
Revenues					
Property Taxes	\$ 11,349,814	\$ 2,837,454	\$ -	\$ (2,837,454) *	- %
Other Taxes	155,000	38,750	43,168	4,418	111.4
Licenses and Permits	973,709	243,427	282,100	38,673 (A)	115.9
Intergovernmental Revenue	921,804	230,451	163,093	(67,358) (B)	70.8
Charges For Services	450,996	112,749	103,497	(9,252)	91.8
Fines & Forfeits	76,000	19,000	25,548	6,548	134.5
Investment Income	75,000	18,750	125,714	106,964 (C)	670.5
Miscellaneous Revenue	48,000	12,000	1,660	(10,340)	13.8
Transfers In	-	-	-	-	-
Total Revenues	14,050,323	3,512,581	744,781	(2,767,800)	21.2
Expenditures					
Mayor & Council	158,575	39,644	35,290	4,354	89.0
Administration	718,433	179,608	182,830	(3,221)	101.8
Elections	21,367	5,342	58	5,284	1.1
Charter Administration	9,980	2,495	213	2,283	8.5
Finance	840,540	210,135	275,220	(65,085) (D)	131.0
Legal Consultants	148,000	37,000	35,116	1,885	94.9
Economic Development	98,359	24,590	17,368	7,222	70.6
Planning & Zoning	195,076	48,769	37,185	11,584	76.2
Engineering	100,459	25,115	4,091	21,023 (E)	16.3
Community Development	328,245	82,061	51,122	30,939 (F)	62.3
Police	5,373,348	1,343,337	1,324,717	18,620	98.6
Fire	1,306,895	326,724	328,100	(1,376)	100.4
Building Inspections	564,944	141,236	95,592	45,644 (G)	67.7
Streets	1,284,077	321,019	257,387	63,633 (H)	80.2
Fleet Management	790,727	197,682	196,039	1,643	99.2
Government Buildings	654,746	163,687	243,501	(79,815) (I)	148.8
Parks	1,103,332	275,833	192,201	83,632 (J)	69.7
Environmental	71,060	17,765	12,601	5,164	70.9
Solid Waste	93,304	23,326	11,251	12,075	48.2
Forestry	113,856	28,464	9,044	19,420 (K)	31.8
Other	75,000	18,750	25,000	(6,250)	133.3
Total Expenditures	14,050,323	3,512,581	3,333,926	178,655	94.9
Revenues Over (Under) Expenditures	\$ -	\$ -	\$ (2,589,145)	\$ (2,589,145)	

* Property tax settlements are received from Anoka County in July (with 70% advance in June) and December.

Item Explanation of items with both a variance greater than \$15,000 and percentage less than 80% or greater than 120%

- (A) Strong Building permit revenues, primarily related to Watermark, already at 30% of the annual budget, and approximately \$70,000 ahead of 2024 activity.

City of Lino Lakes
General Fund Budget to Actual (Unaudited)
For the Quarter Ended March 31, 2025

- (B) Most of these annual, formula-based intergovernmental revenues are received during the 3rd and 4th quarters
Early Distribution of Municipal State Aid for Streets received in Q1, approximately \$15,000 ahead of prior year.
- (C) Interest rates are favorable and surpassing budget expectations and Q1 2024 performance.
- (D) Annual fees of \$105K for (2025) financial ERP software (BS&A) was paid in January 2025.
- (E) Low level of activity in Q1 of 2025, as most Engineering activity year-to-date has been projects-related and/or developer
paid activity. Expense is approximately \$8K less than Q1 of 2024.
- (F) Under budget for Q1 2025 but comparable to prior year Q1 activity, budget savings in health insurance expense due to actual
enrollments vs budgeted enrollments.
- (G) Under budget for Q1 2025 but comparable to prior year Q1 activity. Expense is approximately \$14K less than Q1 of 2024,
primarily in contracted services.
- (H) Favorable variances in Supplies, Patching Materials, Utilities, and Contracted Services, some of which are seasonal in nature.
Expense is approximately \$24K ahead of Q1 2024, related to planned increase in personal services expense.
- (I) Property & Liability Insurance expensed in January, similar to 2024. Electric and Gas Utilities ahead of 2025 budget, and
approximately \$15K and \$7K, more than Q1 2024, respectively, Supplies and Small tools are slightly ahead of 2025 budget .
and Q1 2024
- (J) Favorable variances Temporary/Seasonal Wages, Utilities, and Contracted Services which are seasonal in nature (i.e. seasonal
workers, irrigation, portable restrooms, weed control, trail maintenance, etc.) and will be utilized throughout the Summer/Fall.
- (K) Low level of activity in Q1 of 2025. Expense is approximately \$500 more than Q1 of 2024.

City of Lino Lakes
Rookery Activity Center Fund Budget to Actual (Unaudited)
For the Quarter Ended March 31, 2025

						Percent Received or Expended Based on Budget Thru 03/31/2025
	Annual Budget	Budget Thru 03/31/2025	Actuals Thru 03/31/2025	Variance - Favorable (Unfavorable)		
Revenues						
Property Taxes	\$ 600,000	\$ 150,000	\$ -	\$ (150,000) *	-	%
Intergovernmental	8,000	2,000		(2,000)	-	
Charges For Services	1,244,969	311,242	411,911	100,669 (A)	132.3	
Investment Income	200	50	2,754	2,704	5,507.3	
Miscellaneous Revenue	79,100	19,775	15,213	(4,562)	76.9	
Total Revenues	<u>1,932,269</u>	<u>483,067</u>	<u>429,877</u>	<u>(53,190)</u>	<u>89.0</u>	
Expenditures						
Personal Services	1,223,343	305,836	250,229	55,606	81.8	
Supplies	84,900	21,225	13,357	7,868	62.9	
Services & Charges	330,780	82,695	112,666	(29,971) (B)	136.2	
Contractual Services	222,724	55,681	55,191	490	99.1	
Total Expenditures	<u>1,861,747</u>	<u>465,437</u>	<u>431,443</u>	<u>33,994</u>	<u>92.7</u>	
Revenues Over (Under) Expenditures	<u>\$ 70,522</u>	<u>\$ 17,631</u>	<u>\$ (1,565)</u>	<u>\$ (19,196)</u>		

* Property tax settlements are received from Anoka County in July (with 70% advance in June) and December.

Item Explanation of items with variance greater than \$15,000 and percentage less than 80% or greater than 120%

(A) Both Membership and Program revenues are ahead of budget, and are approximately \$32,000 more than Q1 2024.

(B) Annual fees of \$20K for (2025) CivicRec software were paid in January 2025. Utilities (Electric and Gas) are moderately over budget, but significantly higher (\$20K) than Q1 2024 due to the mild 2024 winter.

City of Lino Lakes
Water Fund Budget to Actual (Unaudited)
For the Quarter Ended March 31, 2025

	Annual Budget	Budget Thru 03/31/2025	Actuals Thru 03/31/2025	Prior Year Thru 03/31/2024	Variance - Favorable (Unfavorable)
Revenues					
Water Hook Up Charge	\$ 41,250	\$ 10,313	\$ 12,500	\$ 7,000	\$ 5,500
Water Meter Sales	85,000	21,250	30,547	17,116	13,430
Irrigation Controller Sales	5,000	1,250	-	45	(45)
Interest On Investments	60,000	15,000	42,467	39,105	3,362
Change in FV of Investments	-	-	51,863	7,769	44,094 (A)
Miscellaneous Revenue	1,800	450	860	405	455
Flat Water Charge	768,700	192,175	178,448	137,268	41,179 (B)
Water Sales	1,538,774	384,694	222,267	184,633	37,634 (C)
Penalty	40,000	10,000	-	9,687	(9,687)
Total Revenues	2,540,524	635,131	538,951	403,028	135,923
Expenditures					
Personal Services	439,852	109,963	100,351	86,577	(13,774)
Supplies	438,000	109,500	40,952	75,681	34,728 (D)
Services & Charges	549,285	137,321	166,852	87,672	(79,180) (E)
Contractual Services	12,995	3,249	3,551	3,177	(375)
Capital Outlay	741,000	185,250	-	-	-
Transfers Out	888,700	222,175	-	-	-
Total Expenditures	3,069,832	767,458	311,707	253,106	(58,601)
Revenues Over (Under) Expenditures	\$ (529,308)	\$ (132,327)	\$ 227,244	\$ 149,922	\$ 77,323

Item Explanation of items with variance greater than \$20,000

- (A) Interest rates and unrealized gains are favorable and surpassing budget expectations and Q1 2024 performance.
- (B) Increase in water rates combined with an increase in accounts. The Flat Water Charge increased from \$20/Quarter/REU to \$25/Quarter/REU in Q1 2025 due to financing a Water Treatment Plant. In addition, there were 6,282 accounts in Q1 2025 compared to 5,802 accounts in Q1 2024.
- (C) Approximately 10% increase in water consumption, with the resulting revenue increase due to the increased number of billed accounts, and rate increase.
- (D) Supplies variance to Q1 2024 is due to \$40,000 less in Water Meters purchased in 2025, timing differences in purchases. Water meter inventory is purchased on a periodic basis to anticipate new connections and replacement needs, supply chain/availability issues have persisted in recent years.
- (E) Approximately \$75K in 2025 expenses for well and pump rehabs, and watermain repairs, no similar Q1 2024 activity.

City of Lino Lakes
Sewer Fund Budget to Actual (Unaudited)
For the Quarter Ended March 31, 2024

	Annual Budget	Budget Thru 03/31/2025	Actuals Thru 03/31/2025	Prior Year Thru 03/31/2024	Variance - Favorable (Unfavorable)
Revenues					
Sewer Hook Up Charge	\$ 33,000	\$ 8,250	\$ 10,200	\$ 5,820	\$ 4,380
Interest On Investments	70,000	17,500	58,436	53,398	5,039
Change in FV of Investments	-	-	71,262	10,734	60,527 (A)
Sewer Sales	2,071,925	517,981	542,503	519,386	23,117 (B)
Penalty	35,000	8,750	-	8,581	(8,581)
Total Revenues	2,209,925	552,481	682,400	597,919	84,481
Expenditures					
Personal Services	450,592	112,648	106,765	95,096	(11,669)
Supplies	91,200	22,800	1,692	18,383	16,691
Services & Charges	355,405	88,851	55,275	83,030	27,756 (C)
Contractual Services	2,127,555	531,889	449,690	438,461	(11,229)
Capital Outlay	821,000	205,250	-	-	-
Total Expenditures	3,845,752	961,438	613,422	634,971	21,549
Revenues Over (Under) Expenditures	\$ (1,635,827)	\$ (408,957)	\$ 68,979	\$ (37,052)	\$ 106,030

Item Explanation of items with variance greater than \$20,000

- (A) Interest rates and unrealized gains are favorable and surpassing budget expectations and Q1 2024 performance.
- (B) Increase in sewer rates combined with an increase in accounts. There were 6,282 accounts in Q1 2025 compared to 5,802 accounts in Q1 2024.
- (C) Additional \$40K in professional services in Q1 2024 for lift station maintenance activities, no similar activity in Q1 2025.

City of Lino Lakes
Storm Water Fund Budget to Actual (Unaudited)
For the Quarter Ended March 31, 2025

	Annual Budget	Budget Thru 03/31/2025	Actuals Thru 03/31/2025	Prior Year Thru 03/31/2024	Variance - Favorable (Unfavorable)
Revenues					
Interest On Investments	\$ 3,000	\$ 750	\$ 3,360	\$ 2,604	\$ 756
Change in FV of Investments	-	-	4,100	400	3,700
Penalty	10,000	2,500	-	1,691	(1,691)
Storm Water Utility	541,540	135,385	117,153	116,550	603
Total Revenues	554,540	138,635	124,614	121,245	3,369
Expenditures					
Personal Services	211,693	52,923	51,853	52,060	208
Supplies	24,000	6,000	487	487	-
Services & Charges	48,905	12,226	2,928	3,636	708
Contractual Services	227,500	56,875	5,129	(13,678)	(18,807) (A)
Capital Outlay	-	-	-	-	-
Total Expenditures	512,098	128,025	60,397	42,506	(17,891)
Revenues Over (Under) Expenditures	\$ 42,442	\$ 10,611	\$ 64,216	\$ 78,738	\$ (14,522)

Item Explanation of items with variance greater than \$20,000

- (A) Negative expense in prior due to reversal of 2023 Surface Water Management Project retainage at 12/31/2023 that had yet to be paid to the contractor in 2024.

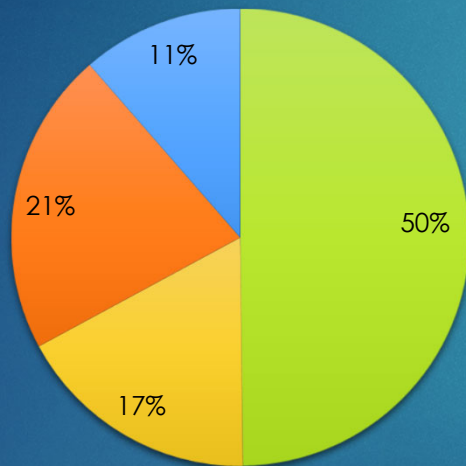


Quarter 1 –
2025 Financial
Report

Investments Summary

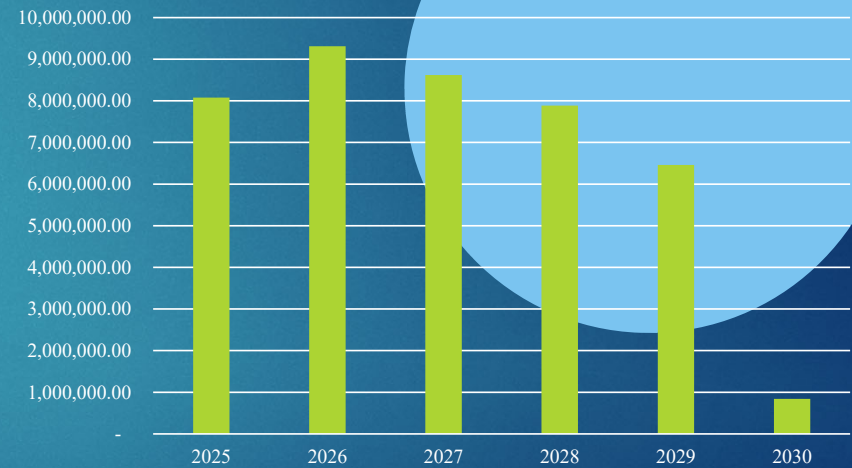
Total Portfolio at 3/31/2025 - \$52,475,325

Investments by Type



■ Municipal Bonds
■ Cash/Money Market
■ Certificates of Deposit
■ Government/Agency Securities

Cash Flow Distribution



General Fund

► Revenues

- Total Q1 Revenues of \$744,781 (2024 ~ \$623,000) ~ 21% of Budget to date
- Taxes – Largest Revenue Source will be received in July and Dec
- Strong Licenses and Permit Revenue, at 30% of total 2025 Budget, \$60,000 ahead of 2024
- Strong Investment Income, already surpassed 2025 budget
- Near prior year actuals on other revenue categories

► Expenditures

- Total Q1 Expenditures of \$3,333,926, ~ 95% of Budget to date, and ~ \$120K more than 2024
- Finance Dept ahead of 2025 Budget due to timing of BSA annual payment (\$105K)
- Gov't Buildings ahead of Budget due to timing of Property & Liability Insurance payment (similar to 2024)
- Police and Fire Departments right on budget, at 98.6% and 100.4%, respectively
- Overall expenditures are slightly under budget to date – 95%

Rookery Fund

▶ Revenues

- ▶ \$429,877 (89% of Budget to date), \$30K more than Q1 of 2024
- ▶ Will see tax revenues later in year
- ▶ Both Memberships and Program revenues ahead of budget
- ▶ Low cash balance in fund, but still seeing interest revenues
- ▶ Fund is near break-even for Q1!!
- ▶ Overall Revenues over Expenditures ahead of 2024 by \$21,000

▶ Expenditures

- ▶ Overall Expenditures appx \$34K under Budget to date
- ▶ Under-budget variances primarily in Personal Services and Supplies
- ▶ Services and Charges ahead of budget due to timing of annual fees for CivicRec software (\$20K)
- ▶ Q1 Revenue-Share to Endurance Fitness included for 2025, whereas 2024 Q1 Revenue-Share wasn't included until Q2
- ▶ Overall Expenditures approximately \$10K over 2024

Water Fund

- ▶ Both 2025 Budget and Q1 2024 variance shown:
 - ▶ Revenues are under budget (seasonality) but ahead of 2024 for all categories except Penalties
 - ▶ Increase in Base Rate and Consumption revenues due to increase in accounts (~ 480 more than Q1 2024), and increase in rates
 - ▶ Strong Investment Results
 - ▶ Expenditures under budget and approximately \$59K ahead of last year
 - ▶ Personal Services increase over 2024 related to COLA/steps
 - ▶ Under 2024 in Supplies due to timing differences of water meter purchases
 - ▶ Ahead of Budget and 2024 in well and pump rehabs, no such activity in Q1 2024
 - ▶ Expenditures under budget and approximately \$59K ahead of last year
- ▶ Overall positive Water Fund operations of \$227,000, which is ahead of 2024 by \$77,000, and ahead of budget by \$132,000

Sewer Fund

- ▶ Both 2025 Budget and Q1 2024 variance shown:
 - ▶ Revenues are ahead of budget by approximately \$130,000 and 2024 by \$84,000
 - ▶ Increase in revenues due to increase in accounts (~ 480 more than Q1 2024), and increase in rates
 - ▶ Strong Investment Results
 - ▶ Expenditures under budget and approximately \$21K under last year
 - ▶ Personal Services increase of \$12K over 2024 related to COLA/steps
 - ▶ Supplies, Services and Charges are under budget and prior year primarily due to Q1 2024 lift station maintenance projects that occurred during Q1 of 2024
 - ▶ None of the planned capital outlay has yet occurred in Q1, will occur in remainder of year
 - ▶ Overall positive Sewer Fund operations of \$69,000, which is ahead of 2024 by \$106,000, and ahead of budget by \$475,000

Storm Water Fund

- ▶ Both 2025 Budget and Q1 2024 variance shown:
 - ▶ Revenues are under budget by approximately \$14,000, and ahead of 2024 by \$600
 - ▶ Increase in revenues due to slight increase in accounts as there was no rate change for 2025
 - ▶ Strong Investment Results
 - ▶ Expenditures under budget and approximately \$17K more than last year
 - ▶ All categories similar to 2024 except contractual services
 - ▶ Contractual services had a negative expense in 2024
 - ▶ Overall positive Storm Water Fund operations of \$64,000, which is ahead ahead of budget by \$54,000, and under 2024 by \$14,500 (due to 2024's Q1 negative expense)

